

WEALTH OFFICE:

JEFF PITTMAN

EVP, DIRECTOR OF WEALTH MANAGEMENT

1106-E COAST VILLAGE ROAD

MONTECITO. CA 93108

THE ECONOMY AT A GLANCE

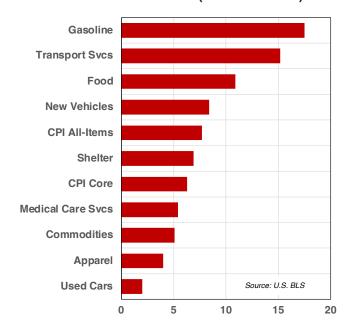
ECONOMIC HIGHLIGHTS

November 21, 2022 Vol. 89, No. 169

INFLATION TRENDS LOWER

The latest Consumer Price Index report indicated that inflation pressures eased in the United States in October, eliciting cheers from investors who have been waiting for months for a material downward move. The Bureau of Labor Statistics reported a 7.7% year-over-year increase in overall inflation in October, down from 8.2% in September. The core rate -- excluding the impact of food and energy prices -- also declined (to 6.3% in October from 6.6% in September). The overall rate primarily benefited from falling energy service prices (down 1.2% month-over-month), as well as from lower prices for used cars, apparel, and medical care services. The increase in food prices moderated a bit. But shelter and transportation prices continued to rise (both up 0.8% month-over-month) and fuel oil prices soared 19.8%. Looking ahead, we continue to think that the July CPI rate of 9.1% will be the peak reading for the index in 2022, as the housing market cools off, supplies of new vehicles are replenished, and the price of oil stays below \$100 per barrel. Even so, the Federal Reserve still has a lot of wood to chop in order to bring core inflation down to its target of 2.0%. We continue to look for a 50-basis-point rate hike by the central bank at its meeting next month.

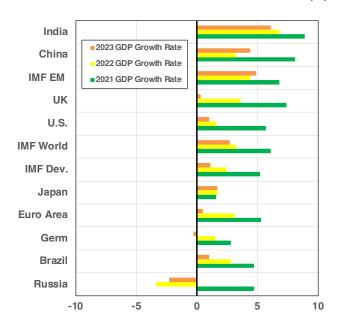
INFLATION FACTORS (% CHANGE Y/Y)



GLOBAL GROWTH FORECASTS REVISED DOWNWARD

Expectations for global economic growth in 2022-2023 have again been revised lower -- but there's not much more to cut looking out to 2023. This latest set of negative revisions reflected the inflation-driven cost-of-living crisis, tightening financial conditions in most regions, Russia's invasion of Ukraine, and the lingering pandemic. Late last year, the International Monetary Fund projected global growth of 4.9% in 2022, versus 6.1% in 2021. In its April update, the IMF cut that outlook to 3.6% growth in 2022, with industrialized economies expanding 3.3% and emerging economies growing 3.8%. Those estimates seemed high, and indeed the 2022 global outlook is now down to 3.2%. Looking out to 2023, the current forecast now calls for 2.7% growth, down from a prior forecast of 3.6%, with developed economies growing at a 1.1% rate. If growth slows much further, investors will be facing a global recession. We factor these forecasts into our asset-allocation models, and (based in part on the current economic uncertainty) continue to recommend that investors over-weight portfolios toward U.S. securities. Generally, global stocks offer value, but the risks to growth are high.

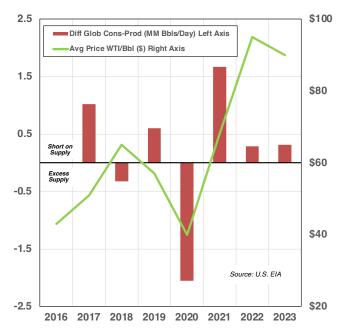
GLOBAL GDP GROWTH RATES & FORECASTS (%)



ARGUS RESEARCH ADJUSTS OIL PRICE FORECAST

Our forecast for the average price of a barrel of West Texas Intermediate crude oil in 2022 is now \$95, up from last year's \$68. We anticipate a trading range of \$80-\$140 for the year. The current price is near \$87, up from a low of \$75 at the beginning of the year but down from \$123 in early March. The core drivers of oil prices in the near term are global demand and supply. According to the U.S. Energy Information Administration, there was a supply shortage in 2021: global consumption was 97.4 million barrels per day, while global production was only 95.7 million barrels. This was a reversal from 2020, when global demand was 91.8 million barrels per day and production was 93.9 million. In addition to the near-term drivers, there are wildcards from Russia's invasion of Ukraine and sanctions on Iran and Venezuela, which may cause prices to fluctuate dramatically. Forecasts call for supply to match demand in 2H22 -- but then to fall somewhat short of demand in 2023. Absent the wildcards, the global demand-supply outlook suggests that the days of sharp increases in oil prices are in the rear-view mirror.

OIL INDUSTRY DRIVERS



FINANCIAL MARKET HIGHLIGHTS

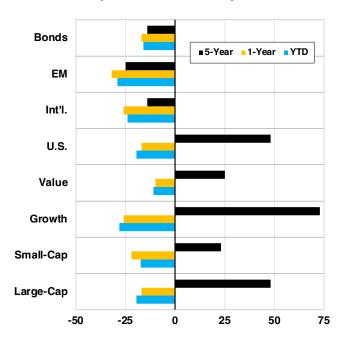
ARGUS'S FAVORED CLASSES, SEGMENTS

Stocks surged in October during the 3Q earnings season, but remain in a bear market for the year. Bond prices extended their slump during the month, and, as with stocks, remain lower year-to-date. Looking ahead, our Stock-Bond Barometer model modestly favors bonds over stocks for long-term portfolios. In other words, these asset classes should be near their target weights in diversified portfolios, with a slight tilt toward fixed income given the recent rise in yields. We are now balanced on large- and small-caps. We favor large-caps for growth exposure and financial strength, while small-caps are selling at historical discounts relative to large-caps and offer value. Our recommended exposure to small- and mid-caps is 15%-17% of equity allocation, in line with the benchmark weighting. U.S. stocks have outperformed global stocks over the trailing one- and five-year periods. We expect this long-term trend to continue, given volatile and often difficult-to-predict global economic, geopolitical, and currency conditions. That said, international stocks offer favorable near-term valuations, and we target 5%-10% of equity exposure to the group. Value has taken the performance lead in 2022 due to the negative impact of rising interest rates on growth stock valuations. Over the long term, we anticipate that growth, led by the Tech and Healthcare sectors, will top returns from value, led by the Energy and Materials sectors, due to favorable secular and demographic trends.

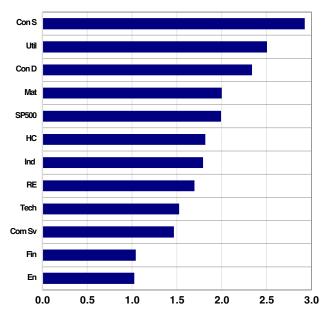
VALUES IN ENERGY, HEALTHCARE, INDUSTRIALS

Investors seeking stocks that reasonably balance long-term growth prospects and current value characteristics may wish to look first at companies in the Energy, Financial Services, Healthcare, and Industrial sectors. These are among the industry groups currently trading at PEGY ratios -- (price/ earnings)/(growth+yield) -- that are at or below the S&P 500's ratio of 2.0. To generate our PEGY ratios, we use the P/E ratio for each sector (based on forward earnings) for the numerator. For the denominator, we average the growth rates for the past five years along with two years of forward estimates in order to achieve a smoother and less volatile earnings trend. We then add the current yield to approximate the total return. Our Over-Weight sectors include Healthcare, Industrials, Basic Materials, and Energy. Our Under-Weight sectors include Consumer Staples, Consumer Discretionary, and Communication Services.

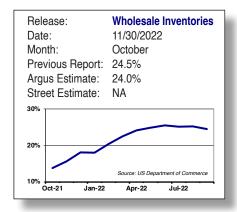
MARKET SEGMENT RETURNS 2022 (% THROUGH 11/1/22)

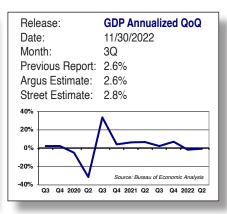


SECTOR PEGY RATIOS

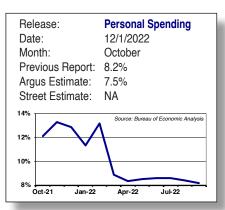


ECONOMIC TRADING CALENDAR



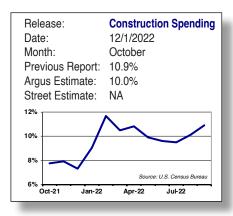


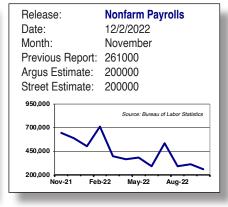














Previous Week's Releases and Next Week's Releases on next page.

ECONOMIC TRADING CALENDAR

Average Hourly Earnings

Date: 12/2/2022 Month: November Previous Report: 4.7% Argus Estimate: 4.7% Street Estimate: 4.6% 6.0% Source: Federal Reserve BOG 5.5% 5.0% Nov-21 Feb-22 May-22 Aug-22

Release:

Release: Unemployment Rate
Date: 12/2/2022
Month: November
Previous Report: 3.7%
Argus Estimate: 3.7%
Street Estimate: 3.8%

4.5%
Source: Bureau of Labor Statistics
3.5%
3.0%
Nov-21 Feb-22 May-22 Aug-22

Release: GDP Price Index
Date: 11/30/22
Month: 3Q
Previous Report: 4.1%
Argus Estimate: 4.1%
Street Estimate: 4.1%

Release: **Total Vehicle Sales** Date: 12/1/2022 November Month: Previous Report: 14.90 mln. Argus Estimate: 15.00 mln. Street Estimate: 14.90 mln. Source: Department of Commerce 15 mln. 13 mln 12 mln. Nov-21 Feb-22 May-22 Aug-22

Release: **PCE Deflator** Date: 12/1/2022 Month: October Previous Report: 6.2% Argus Estimate: 5.9% Street Estimate: 6.0 6% Source: US Bureau of Economic Analysis Oct-21 Jul-22 .lan-22 Δnr-22

Release: PCE Core Deflator
Date: 12/1/2022
Month: October
Previous Report: 5.1%
Argus Estimate: 5.0%
Street Estimate: 5.0%

6%
5%
4%
Source: US Bureau of Economic Analysis
3%
Oct-21 Jan-22 Apr-22 Jul-22

Release: **ISM New Orders** 12/1/2022 Date: Month: November Previous Report: 49.2 Argus Estimate: Street Estimate: 47.0 70 60 rce: Institute for Supply Management 40 Feb-22 May-22 Aug-22 Nov-21

Previous Week's Releases

Date	Release	Month	Previous Report	Argus Estimate	Street Estimate	Actual
23-Nov	Durable Goods Orders	October	11.6%	11.0%	NA	NA
	New Home Sales	October	603 K	575 K	573 K	NA
	U of Michigan Sentiment	November	54.7	58.0	55.0	NA

Next Week's Releases

		Previous	Argus	Street	
Release	Month	Report	Estimate	Estimate	Actual
ISM Services Index Factory Orders	November October	54.4 12.0%	NA NA	NA NA	NA NA
Trade Balance	October	-\$73.3 Bln.	NA	NA	NA
Nonfarm Productivity Unit Labor Costs	3Q 3Q	0.3% 3.5%	NA NA	NA NA	NA NA
PPI Final Demand PPI ex-Food & Energy	November November	8.0% 6.7%	NA NA	NA NA	NA NA
	ISM Services Index Factory Orders Trade Balance Nonfarm Productivity Unit Labor Costs PPI Final Demand	ISM Services Index Factory Orders Trade Balance Nonfarm Productivity Unit Labor Costs PPI Final Demand November November November	ReleaseMonthReportISM Services IndexNovember54.4Factory OrdersOctober12.0%Trade BalanceOctober-\$73.3 Bln.Nonfarm Productivity3Q0.3%Unit Labor Costs3Q3.5%PPI Final DemandNovember8.0%	ReleaseMonthReportEstimateISM Services Index Factory OrdersNovember October54.4 12.0%NATrade BalanceOctober-\$73.3 Bln.NANonfarm Productivity Unit Labor Costs3Q 3Q 3.5%0.3% 3.5%NAPPI Final DemandNovember8.0%NA	ReleaseMonthReportEstimateISM Services Index Factory OrdersNovember October54.4 12.0%NA NANA NATrade BalanceOctober-\$73.3 Bln.NANANonfarm Productivity3Q 3Q 3Q 30,3%NA 30,5%NA 30,5%NANAPPI Final DemandNovember8.0%NANA

This information is not meant as a guide to investing, or as a source of specific investment recommendations, and Montecito Bank & Trust make no implied or express recommendations concerning the manner in which any client's accounts should or would be handled, as appropriate investment decisions depend upon the client's investment objectives. The information is general in nature and is not intended to be, and should not be construed as, legal or tax advice. In addition, the information is subject to change and, although based upon information that Montecito Bank & Trust consider reliable, is not guaranteed as to accuracy or completeness. Montecito Bank & Trust make no warranties with regard to the information or results obtained by its use and disclaims any liability arising out of your use of, or reliance on, the information. Argus Research Co. (ARC) is an independent investment research provider whose parent company, Argus Investors' Counsel, Inc. (AIC), is registered with the U.S. Securities and Exchange Commission. Argus Investors' Counsel is a subsidiary of The Argus Research Group, Inc. Neither The Argus Research Group nor any affiliate is a member of the FINRA or the SIPC. Argus Research is not a registered broker dealer and does not have investment banking operations. The Argus trademark, service mark and logo are the intellectual property of The Argus Research Group, Inc. The information contained in this research report is produced and copyrighted by Argus Research Co., and any unauthorized use, duplication, redistribution or disclosure is prohibited by law and can result in prosecution. This report is not an offer to sell or a solicitation of an offer to buy any security. Argus may issue or may have issued other reports that are inconsistent with or may reach different conclusions than those represented in this report, and all opinions are reflective of judgments made on the original date of publication. Argus shall accept no liability for any loss arising from the use of this report, nor shall Argus treat all recipients of this report as customers simply by virtue of their receipt of this material. Investments involve risk and an investor may incur either profits or losses. Past performance should not be taken as an indication or guarantee of future performance. Argus Investors' Counsel (AIC), a portfolio management business based in Stamford, Connecticut, is a customer of Argus Research Co. (ARC), based in New York, Argus Investors' Counsel pays Argus Research Co. for research used in the management of the AIC core equity strategy and model portfolio and UIT products, and has the same access to Argus Research Co. reports as other customers. However, clients and prospective clients should note that Argus Investors' Counsel and Argus Research Co., as units of The Argus Research Group, have certain employees in common, including those with both research and portfolio management responsibilities, and that Argus Research Co. employees participate in the management and marketing of the AIC core equity strategy and UIT and model portfolio products.